



Factory Sourcing · Supplier Verification · Quality Control

Your team on the ground in China

Services, Terms & Price Sheet

Everything we offer, what it costs, and how working together works — on one sheet. We find the factory, verify it in person, negotiate your price, buy on your behalf, inspect your goods, and ship them to you — the same work behind our own brands, EverHerba and Vitokyo.

WHAT YOU GET

- **Factory sourcing & verification.** We locate the right factory and verify it in person. You receive the full verification report — factory profile, photos, and video — plus quotes.
- **Price negotiation.** We negotiate with the factory on your behalf before you commit to an order.
- **Purchasing & production management.** We buy on your behalf, manage production, and keep you updated with photos and video until your goods ship.
- **Quality inspection.** In-person inspection with a photo & video report on first orders and big or new-product runs. Every order gets photo/video checks.
- **Freight & shipping.** Arranged door to door at the real carrier rate — no markup, with customs clearance arranged for you.
- **Customs & tariffs.** We arrange customs clearance and handle the tariff paperwork for your shipment — duties and tariffs are billed at actual cost, quoted before shipment, nothing hidden.
- **Reorders.** Reorders go through China Direct Source, so your verified factory, pricing history, and quality checks stay in one place.
- **Brand & packaging support.** Help building your own brand and packaging — quoted per project. Ask us for a custom quote.

PRICING

FACTORY SOURCING FEE

Locate the right factory, verify it in person, negotiate your price. Verified once per factory.

\$500
per product

PURCHASING COMMISSION

We purchase on your behalf, manage production, and update you until your goods ship.

8%
of order value · \$300 minimum per order

QUALITY INSPECTION

In-person inspection with a photo & video report.

\$200
per factory visit

FREIGHT & SHIPPING

Real carrier rates, arranged door to door, with customs clearance arranged.
You pay the actual rate — nothing hidden.

At cost
no markup

DIRECT FACTORY INTRODUCTION

If you want a direct introduction to a factory instead of ordering through us.

Custom
agreed in writing in advance

Sourcing fee credit: the \$500 sourcing fee is credited toward the commission on your first order of \$5,000 or more. The credit expires 90 days after the sourcing work is delivered. The sourcing fee is earned when the verified factory report and quotes are delivered, and is non-refundable from that point.

Starting small? A smaller first order is welcome — the \$500 sourcing fee still applies, commission is \$300 minimum per order, and your \$500 credit kicks in on your first order of \$5,000 or more.

EXAMPLE — A \$10,000 FIRST ORDER

Goods: \$10,000 · Commission: 8% = \$800, less the \$500 sourcing credit = **\$300 due** · Freight: at actual carrier cost, plus actual duties and tariffs · Inspection: \$200 per visit, if requested.

You already paid the \$500 sourcing fee up front, so at order time you pay the goods, the \$300 balance of commission, and freight. This is an example only — your factory quote and freight rate decide your actual total.

HOW IT WORKS

1. **Tell us the product.** Photos, links, or specs, your target price, quantity, and destination.
2. **We find & verify the factory.** You get the verification report and quotes.
3. **You approve the quote.** Nothing is purchased without your approval.
4. **Payment clears — we purchase.** 100% of goods cost plus commission must clear first.
5. **Inspected & shipped to you.** Photo/video checks, then freight arranged door to door.

WHO THIS IS FOR — AND WHO IT IS NOT FOR

THIS IS FOR YOU IF	THIS IS NOT FOR YOU YET IF
You are ready to order — even starting small — and you have a real product in mind.	You only want free supplier contacts, with no order behind them.
You can send product details and pay the \$500 sourcing fee up front.	You want us to front the money for your order. We never do.
You want a verified factory, honest quotes, and inspected goods.	You plan to go around us to a factory we introduced. Reorders go through us.
You are building a brand and want a team on the ground in China.	You have no budget or product yet. Come back when you are ready — we will be here.

This sheet is written this way on purpose: the fee and the payment terms protect serious buyers as much as they protect us. They are what keep your factory verified, your money safe, and your order moving.

TERMS

- **Payment before purchase.** 100% of the goods cost plus commission must be received and cleared before China Direct Source purchases any goods. China Direct Source never fronts funds.
- **Company account only.** Payments are accepted only from the client's own company account — no third-party payments.
- **Sourcing fee.** \$500 per product, payable before sourcing begins. Earned when the verified factory report and quotes are delivered, and non-refundable from that point. Credited toward the commission on your first order of \$5,000 or more; the credit expires 90 days after the sourcing work is delivered.

- **Commission.** 8% of order value, with a \$300 minimum per order.
- **Inspection.** \$200 per dedicated factory visit, with a photo & video report.
- **Freight.** Billed at actual carrier cost, no markup. Your freight rate is quoted per shipment. Customs clearance is arranged by us; duties and tariffs are billed at actual cost.
- **Supplier relationships & non-circumvention.** Factories identified, verified, or introduced by China Direct Source are our trade connections. You receive the full verification report for every factory we source — profile, photos, and video — together with quotes and inspection reports for your own orders. Direct factory contact details remain with China Direct Source while we act as your agent. For any factory we introduce, orders go through China Direct Source during our work together and for 12 months after your last order. A direct introduction is available under a separate written fee, agreed in advance.
- **Ending work.** Either party may end future work at any time with written notice. Fees for work already delivered remain earned.
- **Quotes.** Prices quoted by factories are valid for the period stated in each quote. All prices on this sheet are in US dollars.

HOW TO START

1. Send us your product — photos, links, or specs — plus your target price, quantity, and destination. **2.** Pay the \$500 sourcing fee per product. **3.** We start verification and bring you a verified factory and quotes.

Questions? Contact us at chinadirectsource.com or 405-922-7777.